# U.S. Department of Agriculture Food and Nutrition Service Administrative Review Branch

Village Sub-Shop,	
Appellant,	
v.	Case Number: C0236718
Office of Retailer Operations and Compliance,	
Respondent.	

#### FINAL AGENCY DECISION

The U.S. Department of Agriculture (USDA), Food and Nutrition Service (FNS) finds that there is sufficient evidence to support the determination by the Office of Retailer Operations and Compliance to withdraw the authorization of Village Sub-Shop ("Appellant") to participate as an authorized retailer in the Supplemental Nutrition Assistance Program.

### **ISSUE**

The purpose of this review is to determine whether the Office of Retailer Operations and Compliance took appropriate action, consistent with Title 7 of the Code of Federal Regulations (CFR) § 278.1(l)(1)(iii), in its administration of the Supplemental Nutrition Assistance Program (SNAP) when it withdrew Appellant's authorization to participate as a retailer in SNAP in a letter dated September 17, 2020.

### **AUTHORITY**

According to 7 U.S.C. § 2023 and its implementing regulations at 7 CFR § 279.1, "A food retailer or wholesale food concern aggrieved by administrative action under § 278.1, § 278.6 or § 278.7 . . . may . . . file a written request for review of the administrative action with FNS."

#### CASE CHRONOLOGY

On August 28, 2020, the Office of Retailer Operations and Compliance sent a letter to Appellant indicating that the documentation in its possession indicated that the firm operated as a restaurant and requested additional information that would support Appellant's contention that is was not a

restaurant. Appellant replied to the Office of Retailer Operations and Compliance in a subsequent letter.

In a letter dated September 17, 2020, the Office of Retailer Operations and Compliance withdrew Appellant's authorization to participate as a retailer in SNAP because the firm is not a retail food store as defined by the SNAP regulations. Specifically, the withdrawal letter states that firms that have more than 50 percent of their total gross sales in heated foods and/or prepared foods not intended for home preparation and/or consumption are not eligible to participate as retail food stores. The letter states the firm is primarily a restaurant based on information provided in Appellant's application and the contractor's store visit report dated August 20, 2020. As the firm failed to meet the eligibility criteria for approval, Appellant was informed that the firm could not submit a new application to participate in SNAP for a period of six months which is consistent with Section 9 of the Food and Nutrition Act of 2008, as amended.

In a letter dated September 21, 2020, Appellant appealed the Office of Retailer Operations and Compliance decision and requested an administrative review of this action. The appeal was granted.

#### STANDARD OF REVIEW

In an appeal of an adverse action, Appellant bears the burden of proving by a preponderance of evidence that the administrative action should be reversed. That means Appellant has the burden of providing relevant evidence that a reasonable mind, considering the record as a whole, would accept as sufficient to support a conclusion that the argument asserted is more likely to be true than untrue.

#### **CONTROLLING LAW**

The controlling law in this matter is contained in the Food and Nutrition Act of 2008, as amended (7 U.S.C. § 2018), and implemented through regulation under Title 7 CFR Part 278. In particular, 7 CFR § 278.1(l)(1) establishes the authority upon which the application of any firm to participate in SNAP may be denied if it meets the definition of an ineligible firm.

7 CFR § 278.1(k)(1) references 7 CFR § 278.1(b)(1)(iv) which reads, in part:

Firms that are considered to be restaurants, that is, firms that have more than 50 percent of their total gross retail sales in hot and/or cold prepared foods not intended for home preparation and consumption, shall not qualify for participation as retail food stores. . . . This includes firms that primarily sell prepared foods that are consumed on the premises or sold for carryout.

The definition of retail food store at 7 CFR § 271.2 states, in part:

Entities that have more than 50 percent of their total gross retail sales in hot and/or cold prepared, ready-to- eat foods that are intended for immediate consumption either for carry-out or

on-premises consumption, and require no additional preparation, are not eligible for SNAP participation as retail food stores.

# APPELLANT'S CONTENTIONS

Appellant's responses regarding this matter are essentially as follows:

- Although sales of prepared foods have fluctuated due to COVID-19, Appellant meets the requirements of a retail store.
- Appellant has a long history of meeting the requirements for authorization.

Appellant provided the following documents in support of its contentions:

- A one-page summary of Appellant's staple food inventory.
- Four pages of Z-tape summaries.
- Ten pages of store pictures.

These explanations may represent only a brief summary of Appellant's contentions. However, in reaching a decision, full consideration has been given to all contentions presented, including any others that have not been specifically listed here.

#### ANALYSIS AND FINDINGS

Appellant contends that the firm is a not a restaurant, but a retail store. Appellant stated it has a long history of meeting the requirements for authorization. For the purpose of determining whether a firm is a restaurant, the issue is not whether the firm has available for sale SNAP-eligible food. The central issue is whether actual sales of prepared foods comprise more than 50 percent of the store's total gross retail sales. There is no doubt that staple food items may be delivered to the store fresh, raw and unprepared, and are available to customers that way. However, the store presents itself and is set up primarily as a restaurant; thus, it is reasonable to expect that fresh food products do not outsell prepared and cooked food products at this establishment.

In regards to Appellant's contention that the store sells a great deal of fresh and unprepared food, the documentation presented does not support that the majority of the firm's business is in the sale of fresh foods for home preparation and consumption. The evidence in the inspection report and photographs of the August 20, 2020 store visit, as well as the information provided by Appellant, supports that Appellant is primarily a restaurant.

The large menu display board and menu show that Appellant largely sells prepared foods and meal combos. The pictures in the menu feature only prepared foods. The Delaware Division of Revenue business license supports that Appellant's establishment is a restaurant.

The Z-tape summaries provided to the Office of Retailer Operations and Compliance established that the majority of Appellant's sales were from prepared foods. Although Appellant submitted Z-tape summaries for a later period showing that Appellant's sales of prepared foods had dropped below 50%, this evidence is not sufficient to reverse the earlier determination of the Office of Retailer Operations and Compliance.

## **Summary**

The authorization of a store to participate in SNAP must be in accord with the Food and Nutrition Act and regulations, as amended. Those requirements of law cannot be waived. This review is limited to consideration of the circumstances at the time of the denial action by the Office of Retailer Operations and Compliance. On the day of the store visit, the evidence supported that the store is primarily a restaurant, and firms that are primarily restaurants are not eligible to participate in SNAP.

The store is set up primarily to sell hot and/or cold prepared, ready-to-eat foods that are intended for immediate consumption or for carry-out, and require no additional preparation. Although food items in Appellant's store may be available for sale fresh, it is more likely true than not true that the majority of foods in the store are actually sold prepared and/or hot and ready-to-eat. According to 7 CFR § 278.1(b)(1) of the SNAP regulations, such a store is considered a restaurant and is not eligible for SNAP participation as a retail food store. Therefore, Appellant's store does not qualify as a retail food store for purposes of SNAP participation.

### **CONCLUSION**

Based on the discussion above, the determination by the Office of Retailer Operations and Compliance to withdrawal of authorization of Village Sub-Shop to participate as an authorized SNAP retailer is sustained. In accordance with the Food and Nutrition Act of 2008, as amended, and its associated regulations, this withdrawal action shall become effective 30 days after delivery of this letter.

### **RIGHTS AND REMEDIES**

Applicable rights to a judicial review of this decision are set forth in 7 U.S.C. § 2023 and 7 CFR § 279.7. If Appellant desires a judicial review, the complaint must be filed in the U.S. District Court for the district in which Appellant's owner resides, is engaged in business, or in any court of record of the State having competent jurisdiction. This complaint, naming the United States as the defendant, must be filed within thirty (30) days of receipt of this decision.

Under the Freedom of Information Act, we are releasing this information in a redacted format as appropriate. FNS will protect, to the extent provided by law, personal information that could constitute an unwarranted invasion of privacy.

RICH PROULX ADMINISTRATIVE REVIEW OFFICER

January 4, 2021