

**U.S. Department of Agriculture
Food and Nutrition Service
Administrative Review Branch**

Lem Turner Shell Store,

Appellant,

v.

Case Number: C0208045

Retailer Operations Division,

Respondent.

FINAL AGENCY DECISION

The U.S. Department of Agriculture (USDA), Food and Nutrition Service (FNS) finds that there is sufficient evidence to support the determination by the Retailer Operations Division to withdraw the authorization of Lem Turner Shell Store (“Appellant”) to participate as an authorized retailer in the Supplemental Nutrition Assistance Program.

ISSUE

The purpose of this review is to determine whether the Retailer Operations Division took appropriate action, consistent with Title 7 of the Code of Federal Regulations (CFR) § 278.1(l)(1)(iii), in its administration of the Supplemental Nutrition Assistance Program (SNAP) when it withdrew Appellant’s authorization to participate as a retailer in SNAP on March 22, 2018.

AUTHORITY

According to 7 U.S.C. § 2023 and its implementing regulations at 7 CFR § 279.1, “A food retailer or wholesale food concern aggrieved by administrative action under § 278.1, § 278.6 or § 278.7 . . . may . . . file a written request for review of the administrative action with FNS.”

CASE CHRONOLOGY

The administrative record reveals that Appellant applied for authorization to participate in SNAP as an authorized retailer on January 9, 2013. Appellant was authorized to participate in SNAP on January 23, 2013.

In a letter dated March 22, 2018, the Retailer Operations Division withdrew Appellant's authorization to participate as a retailer in SNAP. This withdrawal was based on observations during a store visit on February 28, 2018 as well as information provided on the firm's retailer application.

The Retailer Operations Division determined that the firm did not meet eligibility Criterion A or Criterion B under 7 CFR § 278.1(b)(1) of the SNAP regulations. The withdrawal letter stated Appellant failed to meet the requirements of Criterion A because it did not offer for sale on a continuous basis a variety of foods in the dairy products category. Also, Appellant failed to meet the requirements of Criterion B because staple food sales did not comprise more than 50 percent of its gross retail sales.

As the firm failed to meet either eligibility criterion for approval, Appellant was informed that the firm could not submit a new application to participate in SNAP for a period of six months as provided in 7 CFR § 278.1(k)(2). This determination letter also stated that the Retailer Operations Division considered Appellant's eligibility under the need for access provision at Section 278.1(b)(6) of the SNAP regulations. However, the letter stated Appellant did not qualify for SNAP authorization under this provision.

On April 5, 2018, Appellant appealed the Retailer Operations Division decision and requested an administrative review of this action. The appeal was granted and implementation of the withdrawal has been held in abeyance pending completion of this review.

STANDARD OF REVIEW

In an appeal of an adverse action, Appellant bears the burden of proving by a preponderance of evidence that the administrative action should be reversed. That means Appellant has the burden of providing relevant evidence that a reasonable mind, considering the record as a whole, would accept as sufficient to support a conclusion that the argument asserted is more likely to be true than untrue.

CONTROLLING LAW

The controlling law in this matter is contained in the Food and Nutrition Act of 2008, as amended (7 U.S.C. § 2018), and implemented through regulation under Title 7 CFR Part 278. In particular, 7 CFR § 278.1(l)(1) establishes the authority upon which the authorization of any firm to participate in SNAP may be withdrawn if it fails to meet established eligibility requirements.

7 CFR § 278.1(b)(1)(i) relays specific program requirements for retail food store participation, which reads, in part:

An establishment . . . shall . . . effectuate the purposes of the program if it . . . meets one of the following criteria: Offer for sale, on a continuous basis, a variety of qualifying foods in each of the four categories of staple foods . . . including perishable foods in at least three of the

categories (Criterion A); or have more than 50 percent of the total gross retail sales of the establishment . . . in staple foods (Criterion B).

7 CFR § 271.2 defines staple food, in part, as:

Those food items intended for home preparation and consumption in each of the following food categories: meat, poultry, or fish; bread or cereals; vegetables or fruits; and dairy products.

7 CFR § 278.1(b)(1)(ii)(A) of the SNAP regulations as currently implemented define continuous basis as offering for sale no fewer than three different varieties of food items in each of the four staple food categories with a minimum depth of stock of three stocking units for each qualifying staple variety on any given day of operation.

7 CFR § 278.1(b)(1)(ii)(C) of the SNAP regulations define “variety”, in part, as:

Different types of foods within each staple food category. For example: Apples, cabbage, tomatoes, bananas, pumpkins, broccoli, and grapes in the vegetables or fruits category; or cow milk, almond milk, soy yogurt, soft cheese, butter, sour cream, and cow milk yogurt in the dairy products category; or rice, bagels, pitas, bread, pasta, oatmeal, and whole wheat flour in the bread or cereals category; or chicken, beans, nuts, beef, pork, eggs, and tuna in the meat, poultry, or fish category. Variety of foods is not to be interpreted as different brands, nutrient values (e.g., low sodium and lite), flavorings (e.g., vanilla and chocolate), packaging types or styles (e.g., canned and frozen) or package sizes of the same or similar foods. Similar food items such as, but not limited to, tomatoes and tomato juice, different types of rice, whole milk and skim milk, ground beef and beefsteak, or different types of apples (e.g., Empire, Jonagold, and McIntosh), shall count as depth of stock but shall not each be counted as more than one staple food variety for the purpose of determining the number of varieties in any staple food category. Accessory foods shall not be counted as staple foods for purposes of determining eligibility to participate in SNAP as a retail food store.

7 CFR § 278.1(l)(1) reads, in part:

FNS shall withdraw the authorization of any firm authorized to participate in the program for any of the following reasons [t]he firm fails to meet the requirements for eligibility under Criterion A or B, as specified in paragraph (b)(1)(i) of this section . . .for the time period specified in paragraph (k)(2) of this section.

7 CFR § 278.1(k) reads, in part:

FNS shall deny the application of any firm if it determines that [t]he firm has failed to meet the eligibility requirements for authorization under Criterion A or Criterion B, as specified in paragraph (b)(1)(i) of this section for a minimum period of six months from the effective date of the denial.

APPELLANT'S CONTENTIONS

Appellant's responses regarding this matter are essentially as follows:

- Disqualification would cause a hardship to participants who rely on the firm. Appellant should be authorized under the need for access provision. Appellant is the only store open 24 hours a day, 7 days per week and has a superior inventory to nearby convenience stores. Many of the 15 stores located within one mile are unsafe to visit as they are located on major streets or intersections;
- If it is unclear whether a firm stocks a sufficient amount of staple foods, a retailer may provide invoices and receipts to prove the firm ordered and/or received a sufficient amount of required staple foods; and,
- Appellant had ordered at least three stocking units in seven different varieties within three weeks of the store visit. Appellant provided six pages of receipts.

These explanations may represent only a brief summary of Appellant's contentions. However, in reaching a decision, full consideration has been given to all contentions presented, including any others that have not been specifically listed here.

ANALYSIS AND FINDINGS

This review is limited to consideration of the circumstances at the time the ROD's decision was made. It is not within this review's scope to consider actions Appellant may have taken subsequent to this decision to comply with requirements for SNAP authorization, including stocking the store sufficiently or increasing staple food sales to meet SNAP-authorization criteria.

Appellant contends that based on 7 CFR § 278.1(b)(1)(ii)(A), if it is unclear whether a firm stocks a sufficient amount of staple foods, a retailer may provide invoices and receipts to prove the firm ordered and/or received a sufficient amount of required staple foods. Appellant further contends that it provided documentation that the firm purchased sufficient food for the firm to carry the required variety of food in sufficient quantities on a continuous basis. Appellant provided six pages of receipts. Appellant's contention is incorrect. Appellant does not have the right to provide additional documentation when it fails to meet the minimum stocking requirements as a defence against being denied authorization. Rather, FNS has the authority to request additional documentation. 7 CFR § 278.1(b)(1)(ii)(A) of the SNAP regulations states, in part:

Documentation to determine if a firm stocks a sufficient amount of required staple foods to offer them for sale on a continuous basis may be required in cases where it is not clear that the firm has made reasonable stocking efforts to meet the stocking requirement. Such documentation can be achieved through verifying information, **when requested by FNS**, such as invoices and receipts in order to prove that the firm had ordered and/or received a sufficient amount of required staple foods up to 21 calendar days prior to the date of the store visit. Failure to provide

verifying information related to stock **when requested** may result in denial or withdrawal of authorization. (Emphasis added.)

A review of the store visit documentation illustrates that on the day of the visit the store was deficient in the dairy products category. The Retailer Operations Division provides the opportunity to provide proof of inventory when a firm is barely deficient in meeting the SNAP minimum stocking requirements. However, at the time of the store visit Appellant lacked six stocking units in the dairy products. Accordingly, the Retailer Operations Division did not request proof of inventory from Appellant. The Retailer Operations Division correctly concluded Appellant did not meet Criterion A because the store did not offer “qualifying staple foods on a continuous basis.”¹

An evaluation of the percentages of staple food sales reported on Appellant’s retailer application, as well as the photographs and store inventory provided from the store visit, indicate that Appellant did not receive more than 50 percent of its projected annual sales from the sale of staple foods. Accordingly, the Retailer Operations Division correctly determined Appellant was not eligible for authorization under Criterion B.

No Need for Access

Appellant has argued that disqualification would cause a hardship to participants who rely on the firm and stated Appellant should be authorized under the need for access provision. In support of this contention Appellant stated it is the only store open 24 hours a day, 7 days per week, has a superior inventory to nearby convenience stores, and many of the 15 stores located within one mile are located on major streets or intersections. SNAP regulation 7 CFR § 278.6(f)(1) provides for civil money penalties in lieu of disqualification in cases where disqualification would cause hardship to SNAP households because of the unavailability of a comparable participating retail food store in the area to meet their needs. However, 7 CFR § 278.6(f)(1) only applies to firms that are “selling a substantial variety of staple food items.”

As Appellant failed to meet Criterion A and B, the Retailer Operations Division did consider whether Appellant is located in an area with significantly limited access to food as required under SNAP regulation 7 CFR § 278.1(b)(6). In determining whether Appellant is located in such an area, the Retailer Operations Division considered factors such as the distance from Applicant to the nearest currently SNAP-authorized firm and the extent of Appellant’s stocking deficiencies in meeting Criterion A and Criterion B. The Retailer Operations Division determined Appellant did not qualify for SNAP authorization under 7 CFR § 278.1(b)(6).

¹ It is unclear if Appellant would have met the requirements for authorization had Appellant barely missed the SNAP minimum stocking unit requirements, been offered the opportunity to provide receipts, and provided the six pages of receipts provided on admin review. The two receipts that include the greatest variety of dairy items are handwritten with the name of “M&C Milk Dairy.” No phone number or address is provided for the firm. The firm could not be located through a Google search. At the time of the store visit, there were no obvious empty places in Appellant’s refrigerated cases that would support butter and cheese were normally stocked but Appellant was sold out.

Appellant's analysis of the varieties contained in the receipts provided was incorrect. Milk is one variety, regardless of whether it is reduced fat or 2%. Creamer with the first ingredient of milk is also considered part of the milk variety. A stick of butter is not a stocking unit, as butter is typically sold by the pound rather than the stick. The provisions requiring seven varieties per staple food category and permitting plant-based dairy products have not been implemented. Some degree of inconvenience to SNAP-benefit users is inherent in the failure to authorize a retailer, since the distance to the nearest SNAP-authorized firm may be longer for some SNAP benefit holders. A review of the factors and evidence considered by the Retailer Operations Division under 7 CFR § 278.1(b)(6) supported that authorization of Appellant was not necessary for access.

Therefore, the earlier determination that authorization of Appellant was not required to ensure access to food for SNAP participants, as differentiated from potential inconvenience, is sustained.

Hardship to Appellant

Appellant asserts that withdrawal of authorization would put the business in financial jeopardy. Economic hardship is a likely consequence whenever a store's SNAP authorization is withdrawn. However, there is no provision in the SNAP regulations for reducing an administrative penalty on the basis of possible economic hardship to the firm resulting from such a penalty. To excuse Appellant from an assessed administrative penalty based on purported economic hardship to the firm would render the enforcement provisions of the Food and Nutrition Act of 2008 and the enforcement efforts of the USDA virtually meaningless.

Moreover, giving special consideration to economic hardship of the firm would forsake fairness and equity, not only to competing stores and other participating retailers who are complying fully with program regulations, but also to those retailers who have been withdrawn from the program in the past for similar deficiencies. Therefore, Appellant's contention that it will incur economic hardship based on deficiencies in meeting the eligibility requirements does not provide any valid basis for dismissing the withdrawal of Appellant's authorization.

In addition, 7 CFR § 278.1(l)(1)(iii) states, in part:

FNS shall withdraw the authorization of any firm if the firm fails to meet the requirements for eligibility under Criterion A or B . . . for the time period specified in paragraph (k)(2)" and 7 CFR § 278.1(k)(2) states, in part, "FNS shall deny the application of any firm if it determines that the firm has failed to meet the eligibility requirements for authorization under Criterion A or Criterion B, as specified in paragraph (b)(1)(i) of this section . . . for a minimum period of six months from the effective date of the denial.

There is no agency discretion to impose a sanction of less than six months when a firm does not meet the eligibility requirements for authorization.

CONCLUSION

Based on the discussion above, the determination by the Retailer Operations Division to withdraw the authorization of Lem Turner Shell Store to participate as a retailer in SNAP is sustained.

According to 7 CFR § 278.1(l)(1)(iii) of the SNAP regulations, Appellant is ineligible to submit a new application for the subject store for a minimum period of six months from the effective date of withdrawal. In accordance with the Food and Nutrition Act of 2008, as amended, and its associated regulations, this withdrawal action shall become effective 30 days after delivery of this letter.

RIGHTS AND REMEDIES

Applicable rights to a judicial review of this decision are set forth in 7 U.S.C. § 2023 and 7 CFR § 279.7. If Appellant desires a judicial review, the complaint must be filed in the U.S. District Court for the district in which Appellant's owner resides, is engaged in business, or in any court of record of the State having competent jurisdiction. This complaint, naming the United States as the defendant, must be filed within thirty (30) days of receipt of this decision.

Under the Freedom of Information Act, we are releasing this information in a redacted format as appropriate. FNS will protect, to the extent provided by law, personal information that could constitute an unwarranted invasion of privacy.

RICH PROULX
Administrative Review Officer

July 19, 2018